

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

August 20, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$102,614	33
Platinum Producers (\$30,000 - \$50,000)			
Lemar, Mike	Sunshine State Agency	\$41,439	21
Barta, Devin M.	Barta Insurance Agency	\$31,415	7
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$31,301	7
Gold Producers (\$10,000 - \$30,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$27,310	10
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$27,275	1
Hatton, Catherine E.	Long Island Insurance Solutions	\$24,381	24
AmeriLife		\$21,730	14
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$19,787	6
Ahlbum, Tim	Health Coverage Solutions	\$18,636	3
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$18,075	4
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$14,684	6
Clark, John W.	Senior Solutions Insurance Agency	\$14,064	6
Benefit Plans of America, Inc.		\$12,867	7
Savage, Gina	Savage Insurance Agency	\$12,503	3
Concklin, Ron	Rosenberg-Concklin, Inc.	\$11,363	10
Weir, Maurice L.	Weir Insurance Agency	\$10,848	3
Silver Producers (\$5,000 - \$10,000)			
Mednick, Scott E.	Professional Insurance Systems of Florida	\$9,640	11
Bowes, Rick	Bowes Insurance Agency	\$8,964	1
Richard, Paul	Richard Insurance Agency	\$8,879	2
Hirsch, Susan J.	Hirsch Insurance Agency	\$8,724	2
Abbatiello, Vincent	Mainstay Retirement Solutions	\$8,560	3
Lasman, David	Lasman Insurance Agency	\$8,160	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$7,930	3
Empower Brokerage, Inc.		\$7,724	1
Elite Insurance Partners, LLC		\$7,548	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$7,176	1
American Eagle Consultants, Inc.		\$7,119	3
Shackelford, Edward L.	The Assurance Group, Inc.	\$6,960	4
Mangini, Nicholas L.	Mangini Insurance Agency	\$6,839	2
Rapini, Duane M.	Rapini Insurance Agency	\$6,203	2
Agent Pipeline, Inc.		\$6,093	4
Edwards, Jackson IV	Edwards Insurance Agency	\$6,024	2
Abadjian, Pierre	Abadjian Insurance Group	\$5,724	2
Zeitler, Richard J.	Zeitler Insurance Agency	\$5,686	1
Maisto, Stephen	Senior Health Solutions	\$5,376	3
Levy, Charles III	Levy Insurance Agency	\$5,243	1

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Bronze Producers (\$2,500 - \$5,000)

Dworkin, Earl D.	Dworkin Insurance Agency	\$4,643	1
Centerstone Insurance & Financial Svcs.		\$4,619	3
Blumetti, James W.	Blumetti Insurance Agency	\$4,048	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$3,903	2
FNA Insurance Services, Inc.		\$3,888	1
Oppedisano, Michael	Oppedisano Insurance Agency	\$3,888	1
James M. Gray, Inc.		\$3,828	2
Senior Insurance Marketing, Inc.		\$3,828	2
General Agency Ins. Development Svc.		\$3,768	1
Henry, Jearn	Henry Insurance Agency	\$3,647	1
Jacobson, Sandy A.	Jacobson Insurance Agency	\$3,576	2
Schuler, James F.	Consumer Group Services, Inc.	\$3,528	2
Stevens, Ronald W.	Stevens Insurance Agency	\$3,480	1
Alan, Stuart	Senior Care Insurance Center	\$3,420	1
Senn, Scott E.	Senn Insurance Agency	\$3,372	1
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$3,276	1
Still, Robert	Still Insurance Agency	\$3,276	1
Smith, Jerry L.	Smith Insurance Agency	\$3,242	1
Gruber, Sonny	Gruber Insurance Agency	\$3,228	1
Johnston, Charles W.	Johnston Insurance Agency	\$3,132	1
Lavelli, Jennifer	Lavelli Insurance Agency	\$3,056	1
Catron, Edward A.	Catron Insurance Agency	\$3,024	3
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,019	2
Graham, Carter	Shoreline Financial	\$2,848	1
Broedell, Joseph F.	Broedell Insurance Agency	\$2,844	1
Darden, Yota R.	Darden Insurance Agency	\$2,844	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$2,844	1
Levi, Baruch	Levi Insurance Agency	\$2,844	1
Lidinsky, Richard J.	Florida Financial & Insurance Services Corp.	\$2,844	1
Morgan, Christian	Morgan Insurance Agency	\$2,844	1
Sklar, Susan T.	Sklar Insurance Agency	\$2,844	1
Stanton, David R.	Gateway Insurance, Inc.	\$2,844	1
Valery, Albert L.	Valery Insurance Agency	\$2,844	1
Boales, Keith C.	Boales Insurance Agency, Inc.	\$2,831	1
Depathy, Robert J.	Depathy Insurance Agency	\$2,748	2
Patriot Insurance Group, Inc.		\$2,676	1
Patriot Insurance Partners, Inc.		\$2,676	1
Donato, Anthony L.	Donato Insurance Agency	\$2,580	1
Fekete, Eli	Fekete Insurance Agency	\$2,556	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

August 20, 2017

Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC \$27,275

Platinum Producers (\$15,000 - \$20,000)

Ahlbum, Tim	\$17,256	Vickers, Jordan	\$15,000
Stevens, Ray	\$16,664		

Gold Producers (\$10,000 - \$15,000)

Silver Producers (\$5,000 - \$10,000)

Bowes, Rick	\$8,964	Ahlbum, Jon	\$6,299
Lasman, Mark J.	\$8,160	Sachs, Kerry	\$6,244
Russell, Philip	\$8,100	Holzman, Robert	\$6,143
Siddique, Nayeem M.	\$7,768	Graham, Christopher N., CLU	\$5,796
Costa, Ruber M.	\$7,724	Richard, Paul	\$5,688
Hall, Tiffany	\$7,716	Zeitler, Richard J.	\$5,686
Haass, David	\$7,548	Abbatiello, Vincent	\$5,352
Chapman, Kevin	\$7,176	Zarins, Ivars	\$5,352
Primack, Neil E.	\$7,156	Levy, Charles III	\$5,243
Campbell, Blake	\$7,104	Branch, Beth	\$5,088
Savage, Gina	\$6,923	Ottovegio, Xiomara	\$5,064
Major, Victoria A.	\$6,779	Stevens, Jason	\$5,015

Bronze Producers (\$2,500 - \$5,000)

Chard, Dani L.	\$4,979	Lange, Douglas M.	\$3,359
Travis, Ann V.	\$4,764	Malooley, Michele A.	\$3,359
Dworkin, Earl D.	\$4,643	Heaslip, Christopher	\$3,313
McGregor, Iyan L.	\$4,608	Gordon, Aaron	\$3,300
Lucas, Richard	\$4,536	Lemaire, Daniel S.	\$3,300
Mangini, Nicholas L.	\$4,403	Quant, Demarco	\$3,300
Gold, Matthew	\$4,092	Geld, James	\$3,276
Berenson, James	\$4,048	Jacobson, Sandy	\$3,276
Rubin, Sonya	\$3,900	Jaffe, Joseph A.	\$3,276
Feldman, Barry	\$3,888	Konz, Douglas J.	\$3,276
Flynn, Jennifer	\$3,888	Still, Robert	\$3,276
Treglia, Giovanni	\$3,888	Wagner, Joseph C.	\$3,242
Jabourian, Haroutioun	\$3,768	Gruber, Sonny	\$3,228
Henry, Jean	\$3,647	Miller, Maranda	\$3,228
Walters, Kenneth W.	\$3,480	Dillow, David S.	\$3,191
Minervini, Debra A.	\$3,420	Kelsey, Steven D.	\$3,191
Rudolph, Marlene	\$3,396	Green, Bruce S.	\$3,179
Greenberg, Richard A.	\$3,372	Johnston, Charles W.	\$3,132

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Bushko, Heidi	\$3,108	Kornbluh, Gary N.	\$2,844
Burns, Ronald J.	\$3,096	Krams, Sydney D.	\$2,844
Glucksman, Sheldon	\$3,096	Levi, Baruch	\$2,844
Altman, Barbara	\$3,084	Lidinsky, Richard J.	\$2,844
Lavelli, Jennifer	\$3,056	Matyskiel, Robert E.	\$2,844
Styer, Timothy	\$2,999	Rapini, Duane M.	\$2,844
Kempler, Gary S.	\$2,952	Sklar, Susan T.	\$2,844
Waxman, Andrew B.	\$2,928	Stanton, David	\$2,844
Lembcke, Julia	\$2,927	Venokur, Adam	\$2,844
Goldenberg, Karen S.	\$2,848	Boales, Keith C.	\$2,831
Puro, Miko M.	\$2,848	Bivens, Wendell	\$2,676
Broedell, Joseph F.	\$2,844	Jennings, Mark	\$2,676
Colpitts, Walter W.	\$2,844	McKnight, Robert J.	\$2,676
Darden, Yota R.	\$2,844	Sanders, Barbara L.	\$2,676
Finkelstein, Sara	\$2,844	Gruber, Arthur K.	\$2,595
Gauldin, Brian K.	\$2,844	Donato, Anthony L.	\$2,580
Kohn, William B.	\$2,844	Fekete, Eli	\$2,556